

WATKYN LLC

CAPABILITY STATEMENT — GOVERNMENT

Government ERP, custom software, and low-code delivery, backed by verifiable past performance.

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watkyn.com

CORE COMPETENCIES

ERP modernization

Planning and executing replacement of legacy financial and operational systems (Dynamics GP and Great Plains, older Sage, aging on-premise platforms) without losing institutional knowledge, historical data, or reporting continuity.

Custom software development

Case management, licensing and intake portals, program operations, compliance reporting, and customer engagement built to public-sector standards, with role-based access control, WCAG 2.1 AA accessibility, and audit-ready delivery. Cloud-native on AWS; we also deliver in client-mandated environments, including Microsoft .NET and SQL Server stacks.

Quickbase & Caspio low-code delivery

New builds, extension, documentation, maintenance, and rescue of Quickbase and Caspio applications under clearly defined scopes, including multi-year development and support for government agencies.

PAST PERFORMANCE

Client	Scope	Period	Value
Colorado Office of the Alternate Defense Counsel	Consolidation of four legacy applications into a unified cloud platform; 300,000+ documents migrated; integration with the state CORE financial system	2024–2029	\$1,297,400 contract maximum
County of San Luis Obispo / CCR REN	Custom CRM with CPUC compliance-metrics reporting for a regional energy network	2025–2027	\$351,300
City of Philadelphia, Dept. of Commerce / PIDC	Department-wide platform: emergency relief funds through economic-development programs, intake through disbursement	2020–2026	~\$266,000 (cumulative)

Additional government clients: City of Philadelphia, Dept. of Planning & Development / PHDC (emergency rental assistance) and Office of the Chief Administrative Officer (workforce COVID-19 testing compliance) · American Samoa Medicaid State Agency (multi-year Medicaid operations platform, since 2021) · Southwest Utah Public Health Department · City of Miami Gardens

ON THE PUBLIC RECORD

Two City of Philadelphia relief programs that ran on the platform Watkyn built are documented in the City's published reports: **\$13.3 million to 2,083 small businesses** (COVID-19 Small Business Relief Fund: 7,232 applications individually reviewed, opened one week after the City's closure order) and **\$12.1 million to 914 businesses** (Restaurant & Gym Relief Program). Figures are the City's published findings; Watkyn built and supported the application platform on which these programs ran.

"Watkyn built a great solution to a complex issue for us on Quick Base. They moved quickly to help us launch this program under a challenging timeline... This partnership was instrumental in helping us distribute resources to small businesses quickly and efficiently in a time of great need."

— Libby Peters, Senior Director of Policy and Operations, Philadelphia Department of Commerce

This work was performed for The City of Philadelphia and its Office of the Director of Commerce.

DIFFERENTIATORS

Delivered means used. We don't consider a system delivered until staff are trained, using it daily, and the agency agrees it does the job. On our current state contract, agency staff worked with real demos every week of development.

A project record that outlives the project. Requirements, architecture decisions, specifications, and runbooks live in a version-controlled repository alongside the source code, so the staff and vendors who come after can pick the system up and run it.

Migration you can audit. Migrations are reconciled against the source system on real data before anyone relies on the new system: 300,000+ documents on our largest contract.

Security through the whole build. Access control is designed in during architecture, automated security scanning runs on every build, and cutover is rehearsed in a staging environment before go-live.

Right-sized. A practical modernization partner rather than a large systems integrator, with government relationships running as long as six years.

COMPANY DATA

Legal entity	Watkyn LLC
Operating since	2015 · Government delivery since 2020
Offices	410 Ramapo Valley Rd., Ste. 201B, Oakland, NJ 07436 · (201) 644-5251 2719 Hollywood Blvd., Hollywood, FL 33020 · (954) 900-6690
NAICS	541511 · 541512 · 541519 · 513210
SAM.gov	UEI: N1JABW75H5P7 · registration in process; CAGE pending
Employment	E-Verify participating employer
Insurance	Coverage in force; COI available on request
Platforms	AWS · Microsoft (.NET / SQL Server) · Quickbase (Registered Partner) · Caspio (Gold Partner)